The End of Scarcity?

Natural Gas Outlook

Presentation to:

The Fertilizer Outlook and Technology Conference Jacksonville, FL

By: John Harpole



Conclusions from November 20, 2013

- U.S. continues to produce more gas, shale gas revolution was too successful, end-users will benefit
- During the next 3 years, supply will likely exceed demand
- Prices will remain in the \$3.50 to \$4.75 range, with short period above and below that band during adjustments
- Long term prices depend on demand growth. Without demand growth, supply will continue to be long and prices relatively low.
- A significant demand response can't occur for at least 3-5 years

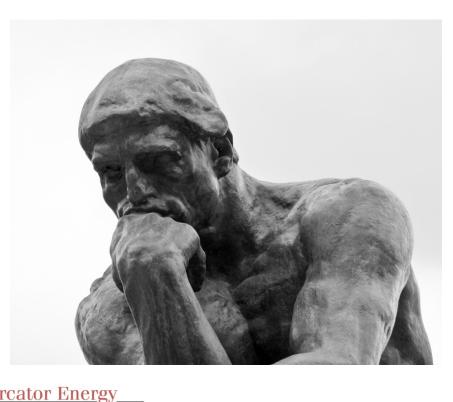






The Big Question

 What issues will have the greatest impact on North American natural gas prices in the next 5 years?





The Big Three Issues to Watch

- 1. Global Oil Price Recovery
- 2. Marcellus and Utica Shale Production
- 3. U.S. LNG Exports



The Big Three Issues to Watch

1. Global Oil Price Recovery



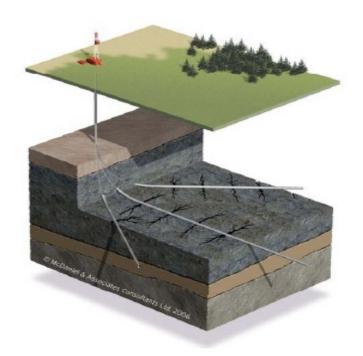
What Happened?

- Thanks to American ingenuity and private property ownership of minerals, the world should/will no longer live under the threat of energy insecurity.
- Energy once scarce, is now superabundant and that reality will continue to change the world as transportation issues are remedied.



Horizontal Drilling





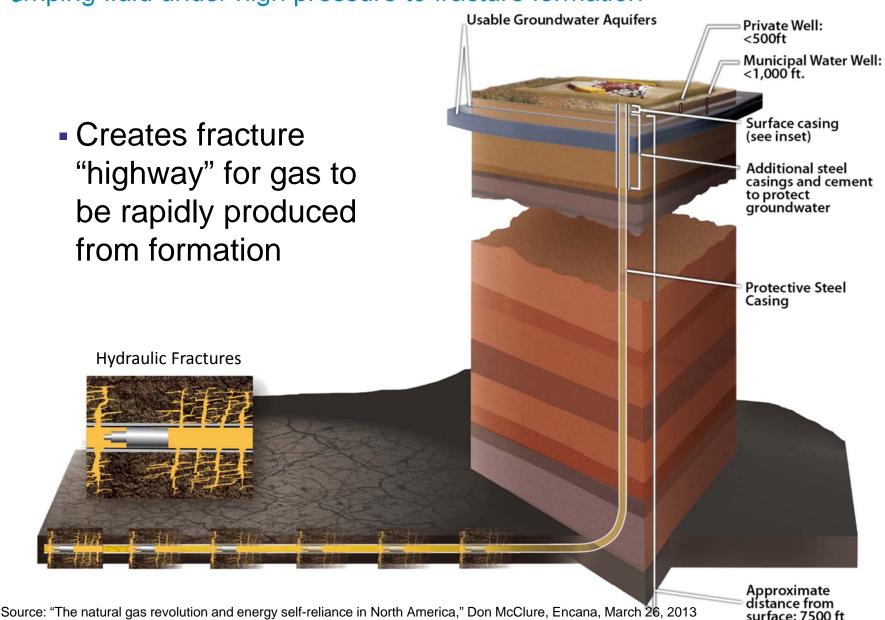
Traditional Wells

Horizontal Drilling



Hydraulic Fracturing

Pumping fluid under high pressure to fracture formation

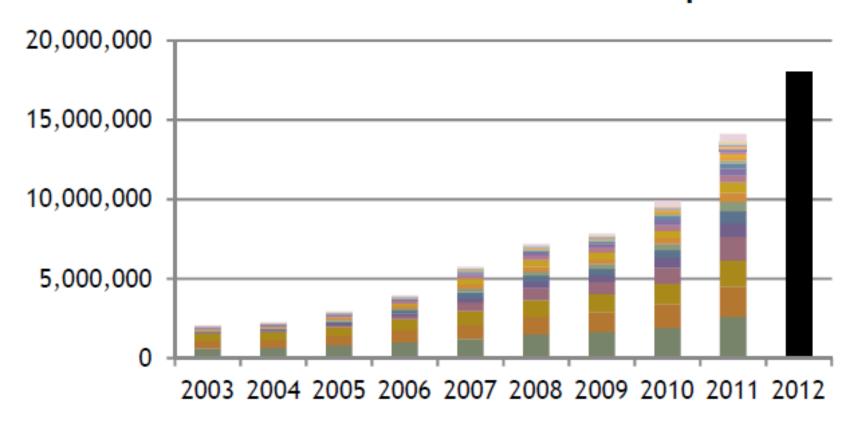




Source: U.S. Energy Information Administration based on data from various published studies. Canada and Mexico plays from ARI. Updated: May 9, 2011

Fracturing Application Exploded

North American Frac Horsepower

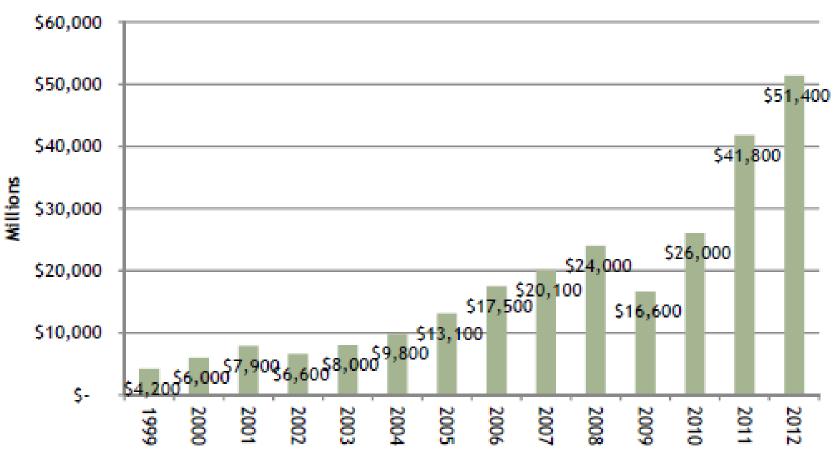


Source: Chris Wright, Liberty Resources Tuesday Lunch Club Presentation, 3/5/13



10-fold growth in 10 years

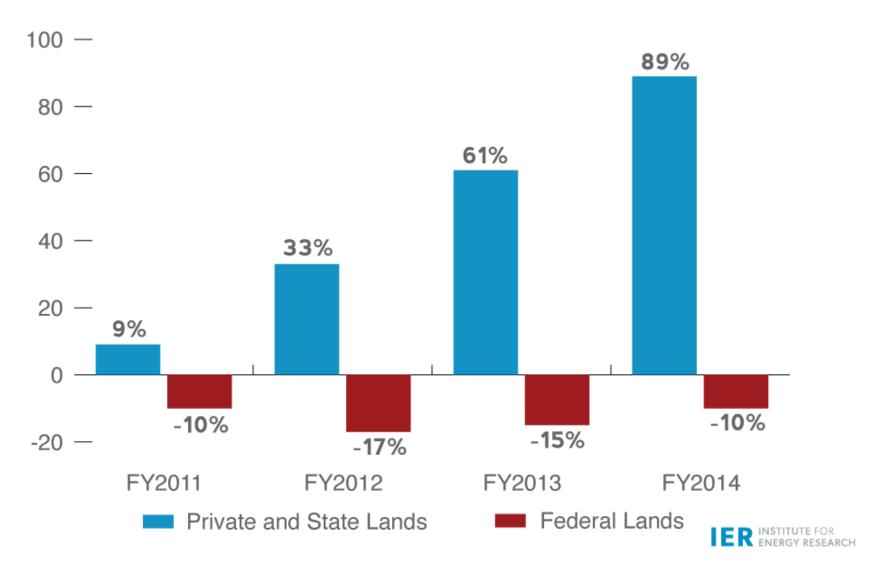
Pressure Pumping Services



Source: Chris Wright, Liberty Resources Tuesday Lunch Club Presentation, 3/5/13



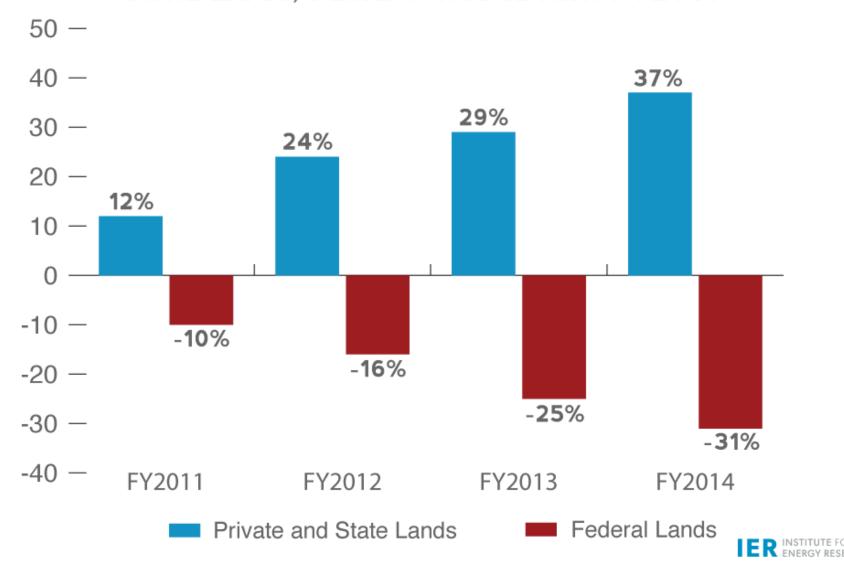
OIL PRODUCTION ON FEDERAL VS. PRIVATE AND STATE LANDS PERCENT CHANGE FROM FY2010





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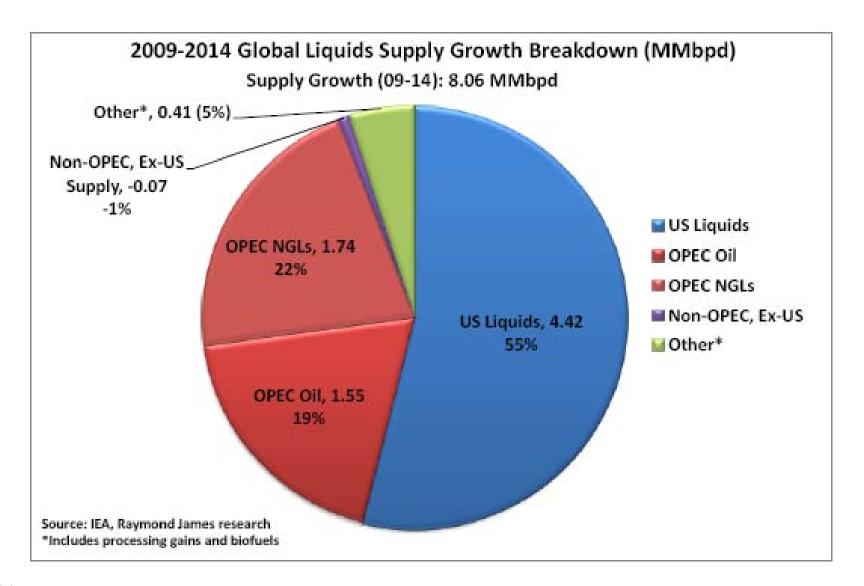
Natural Gas Production on Federal vs. Private and State Lands, Percent Change from FY2010





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The House of Saud's Motivation



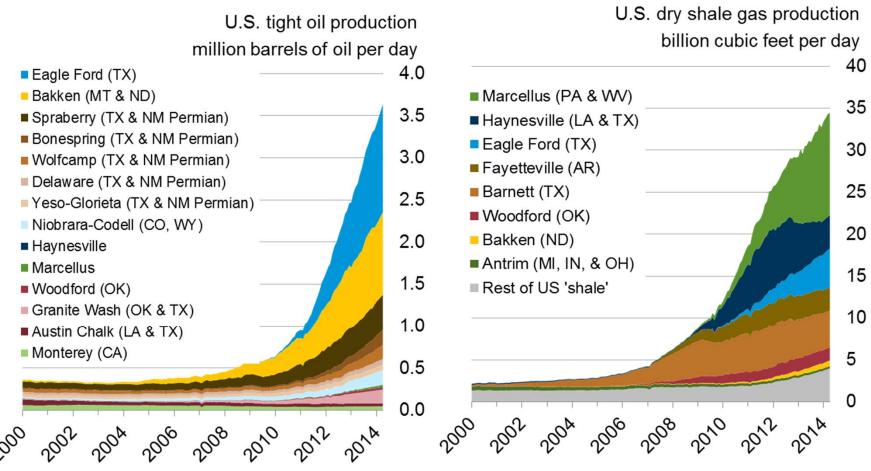


Major Takeaways

- Crude oil prices are depressed due to the current global oversupply.
- The crude oil oversupply will take betweeen1 to 3 years to correct, unless a major structural event takes supply out (OPEC, etc.)
- Marginally economic areas across the U.S. will be negatively impacted. Geography and crude quality can tip the sales either way.
- Natural gas drilling that was dependent on the value of natural gas liquids has been negatively affected
- North American LNG exports could also be affected.



The U.S. has experienced a rapid increase in natural gas and oil production from shale and other tight resources



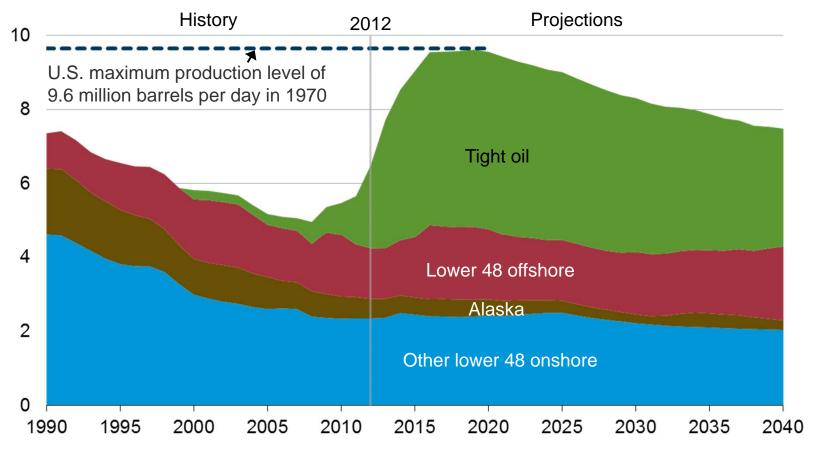
Sources: EIA derived from state administrative data collected by DrillingInfo Inc. Data are through April 2014 and represent EIA's official tight oil & shale gas estimates, but are not survey data. State abbreviations indicate primary state(s).

Source: U.S. oil and natural gas outlook, Adam Sieminski, EIA Administrator, Presentation to IAEE International Conference, June 16, 2014

Growing tight oil and offshore crude oil production drive U.S. output close to historical high

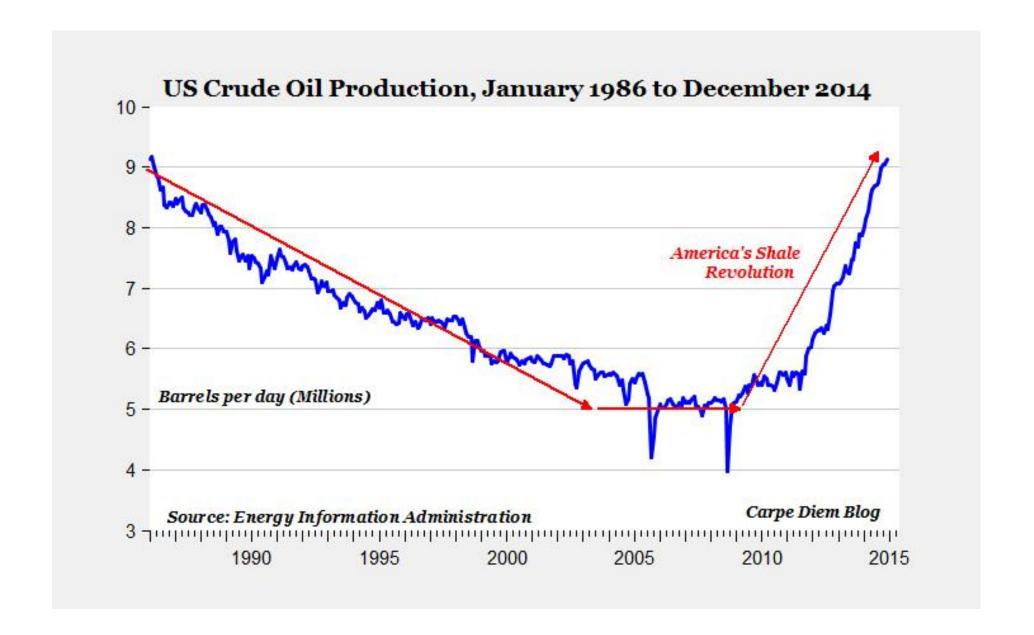
U.S. crude oil production million barrels per day

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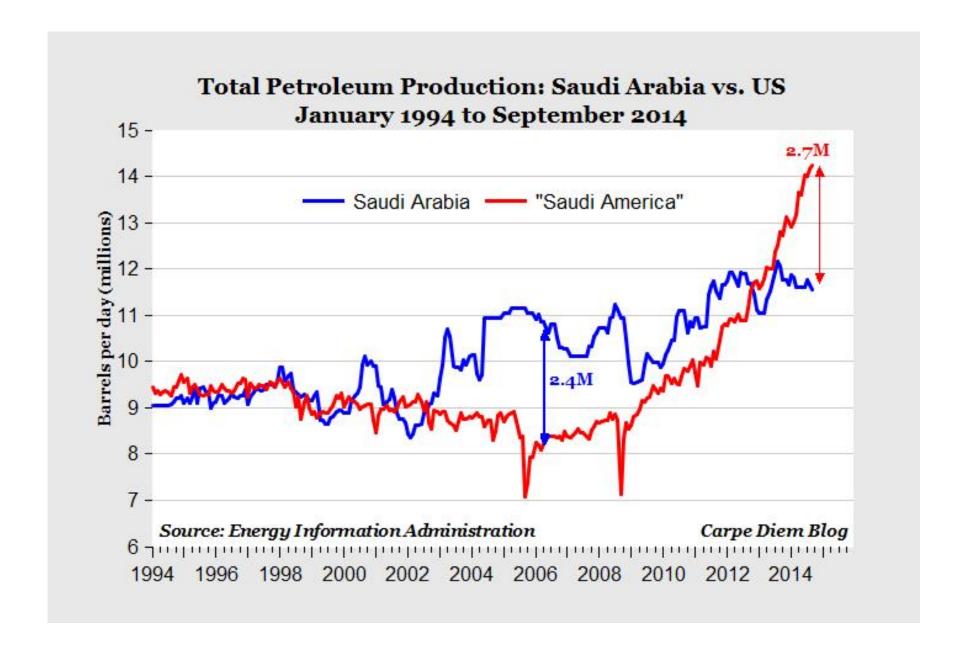


Source: EIA, Annual Energy Outlook 2014 Reference case

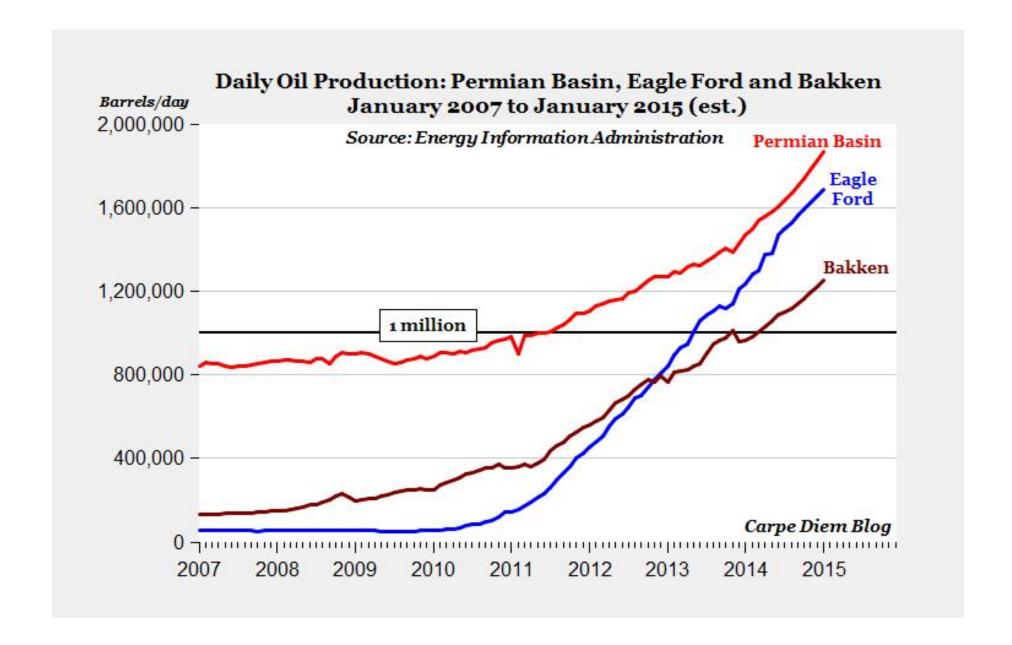
Source: U.S. oil and natural gas outlook, Adam Sieminski, EIA Administrator, Presentation to IAEE International Conference, June 16, 2014



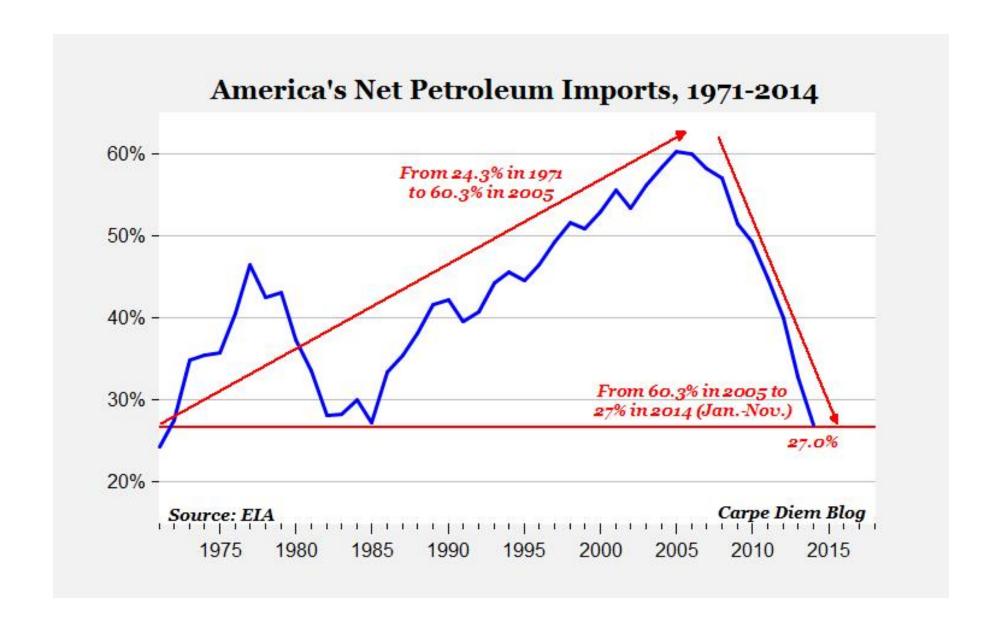








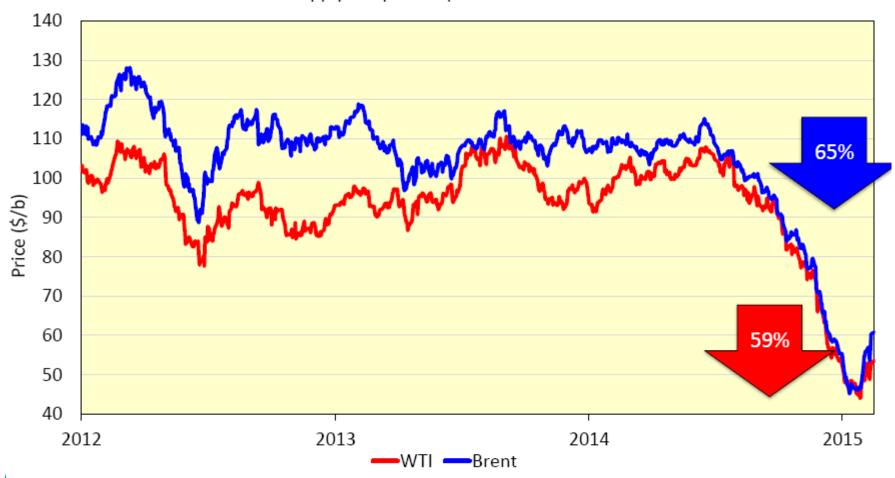






Commodity Prices: Oil Prices Distressed: What Is Happening?

Global crude oil oversupply has pushed prices down both in the U.S. & abroad.

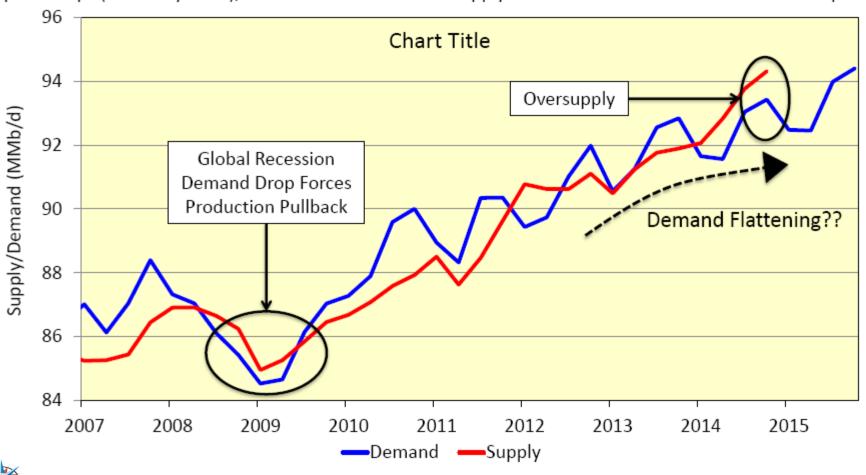


Sources: The Outlook for U.S. Crude: Implications for Colorado, Bernadette Johnson, Ponderosa Advisors and EIA



Global Supply/Demand Balance Lower Prices A Function of Global Oversupply

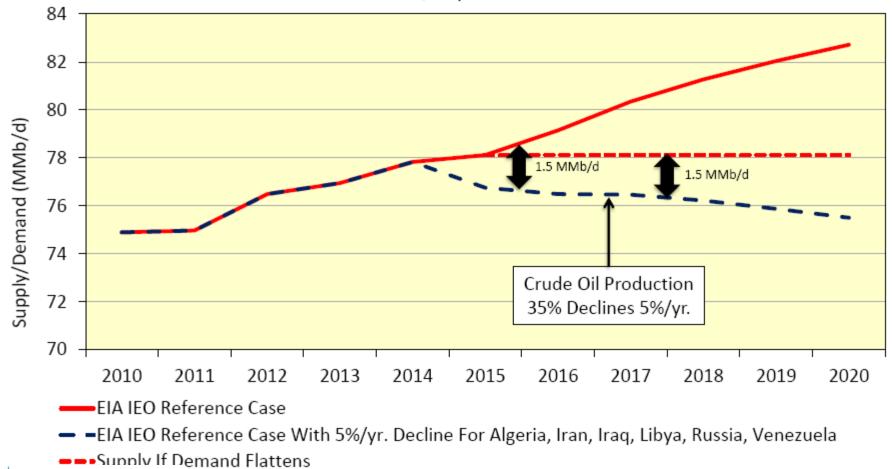
Supply is nearly 1.5 MMb/d over demand. Supply has been higher than demand briefly in the past without price drops (inventory build), however the current oversupply is at a time where demand is also at its peak.





Global Crude Oil Over-Supply 'Pain Period' Will Last 1 to 3 Years

If lower prices force natural declines in high cost producing countries, global production could fall by 1.5 MMb/d by 2016.



Sources: *The Outlook for U.S. Crude: Implications for Colorado,* Bernadette Johnson, Ponderosa Advisors EIA International Energy Outlook

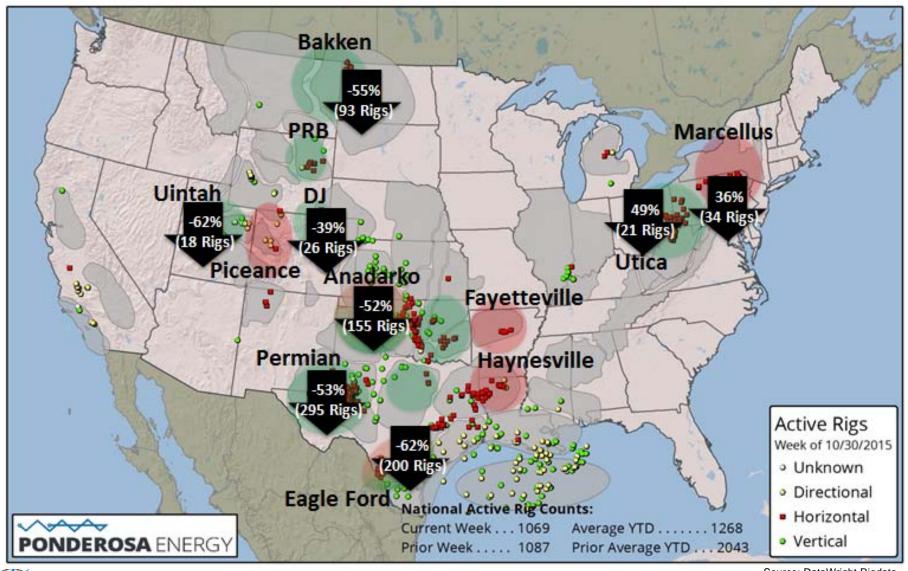
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Impact of Lower Prices in U.S.

Despite a rig count drop...



The Active Rig Count is Down 51% From the Peak



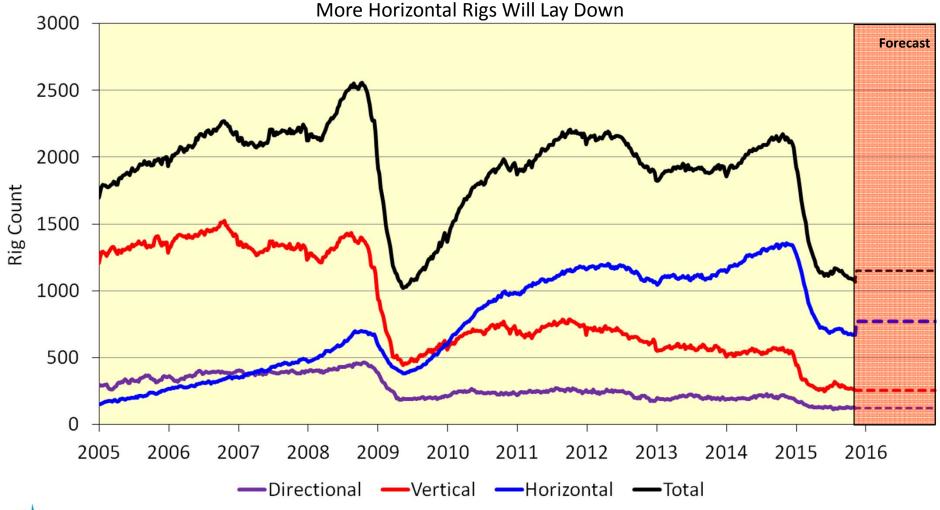


Source: DataWright Rigdata

The U.S. Rig Fleet Has Lost At Least 1,076 Rigs Since Oct 2014

This Rig Drop Is Different Than 08/09 Because Rigs Are More Productive

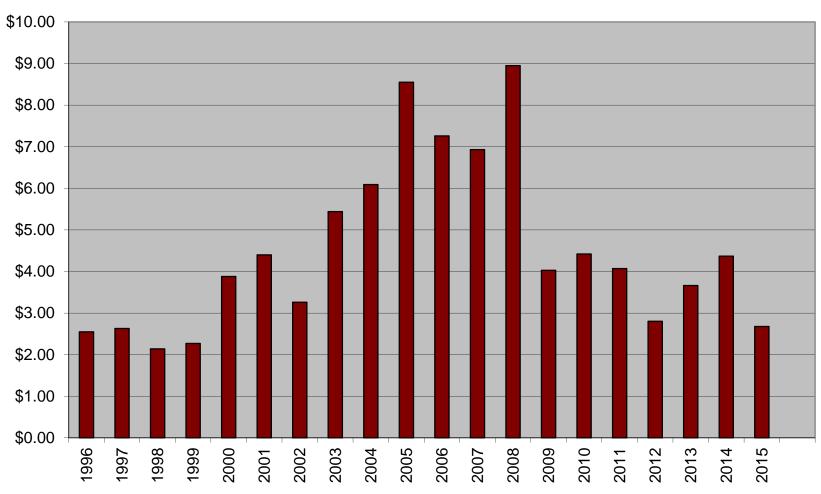
More Horizontal Rigs Will Lay Down





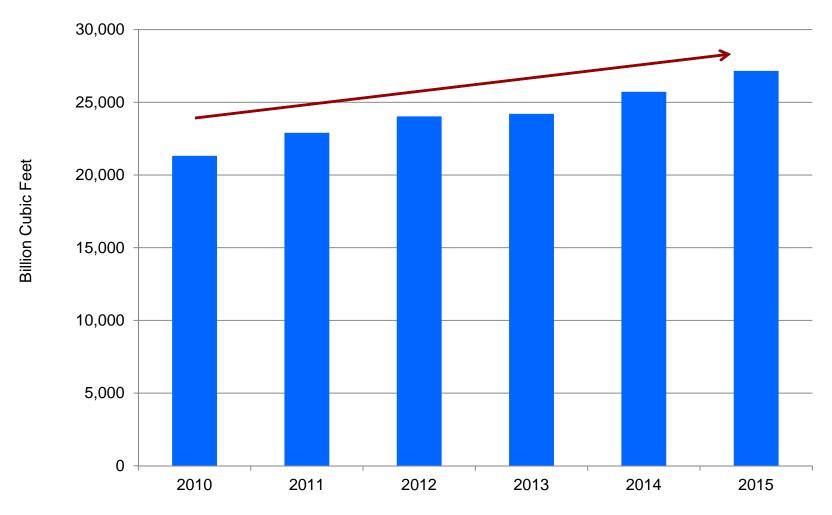
Despite a price drop

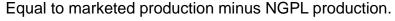
Historical Henry Hub Index Prices (1996-Current)





Summary of Dry Natural Gas Production in the United States, 2010-2015

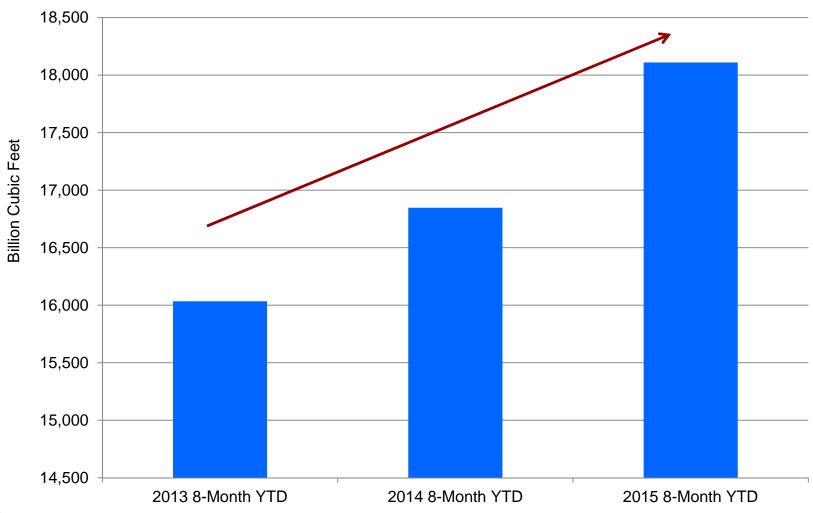






Note: actual data through August 2015 and estimated for September-December 2015

Summary of Dry Natural Gas Production in the United States, 8-Month YTD





China Gambles

- From 2005 June 2013, \$430.4 billion invested world wide "with energy as the focus"
- Those investments were predicated on the scarcity of energy.
- It was the wrong bet.



Source: "China's Steady Global Investment: American Choices," Derek Scissors, Ph.D., Heritage Foundation, July 16, 2013

China Sleeps?

That miscalculation may impact the hoped for growth in oil demand that the world expected China/Asia to realize over the next 5 years





China

- Without significant demand in China, it is doubtful that world oil prices will strengthen in the near term (2015-2020)
- Combined with an aging population, China's GDP growth will slow
- That will obviously affect world/U.S. oil prices and natural gas liquid values

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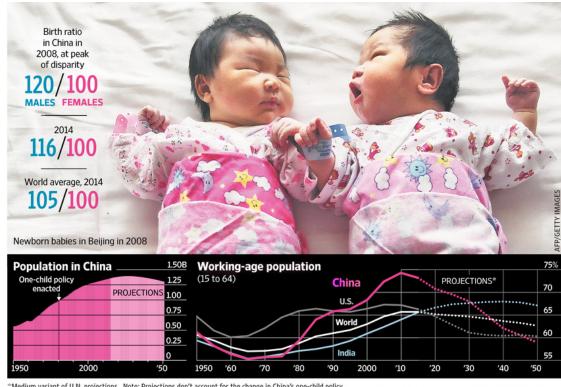


Four Grandparents, Two Parents, One child. 4-2-1



China Abandons One-Child Policy

Will future historians consider the elimination of the "one-child-only" policy in China as the end of the Malthusian inspired "era of perceived scarcity"?







The Lesson for China, Free Markets?

"Consider for a moment that any one person can only know a fraction of what is going on around him. Much of what that person believes will be false rather than true..."

- F.A. Hayek in his "The Constitution of Liberty"



Free Markets

"It is because every individual knows so little and, in particular, because we rarely know which of us knows best that we trust the independent and competitive efforts of many to induce the emergence of what we shall want when we see it."

- F.A. Hayek in his "The Constitution of Liberty"



NGX10 - Natural Gas (NYMEX)



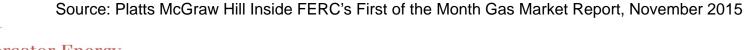


Source: Nasdaq.com, End of day Commodity Futures Price Quotes for Natural Gas (NYMEX)

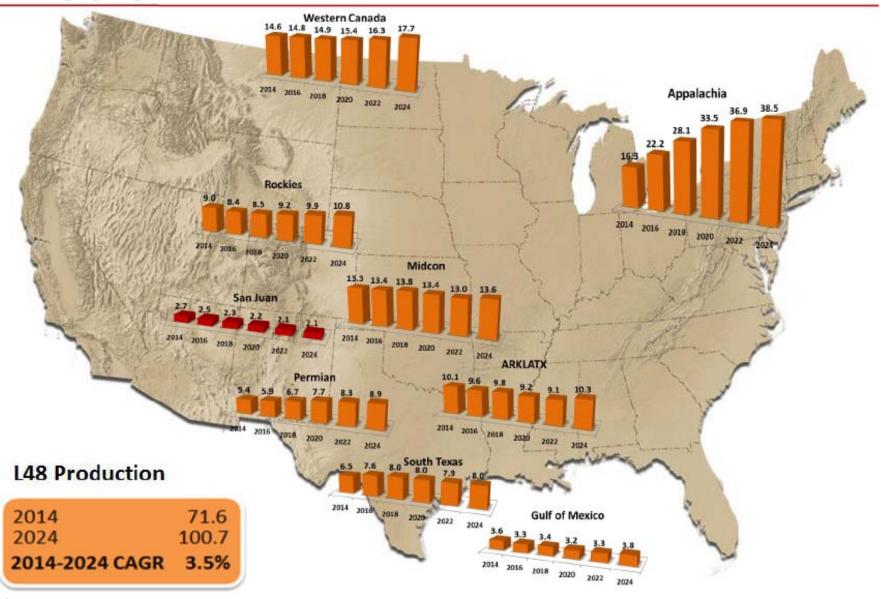
Regional prices for November 2015

All prices in \$/MMBtu

•	Tennessee Gas Pipeline Zone 4 300-Leg:	\$0.90
•	Eastern Penn Transco Gas Pipeline Leidy Line:	\$0.98
•	West TX/Permian Basin El Paso Natural Gas Co:	\$1.99
•	Colorado Interstate Gas:	\$1.94
•	Appalachia Dominion Transmission:	\$1.24
•	Millennium Pipeline East Receipts:	\$1.00



Supply





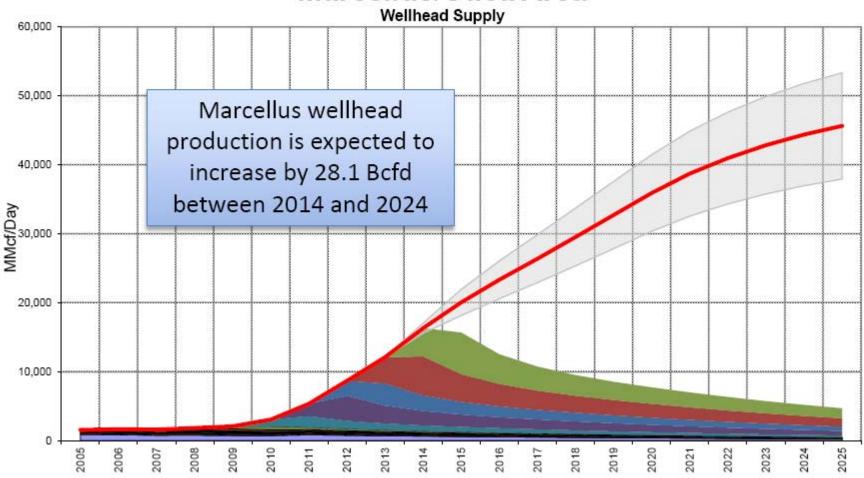
The Big Three Issues to Watch

2. Marcellus and Utica Shale Production



Marcellus

Marcellus/Utica Area

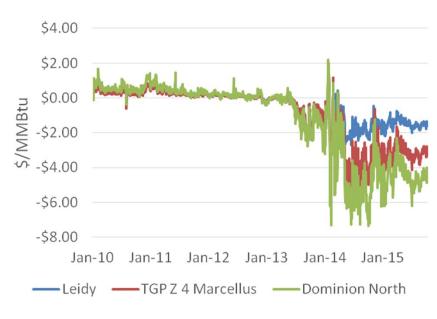


1990-2013: Wellhead total data from DI Desktop

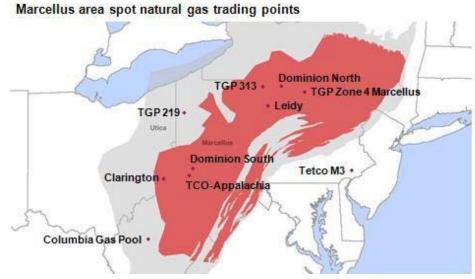
2014-2025: Kinder Morgan forecast

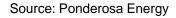
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PA North - From Premium to Discount Market



- Production growth limited by takeaway capacity.
- Oversupply market sent basis to negative territory starting in Summer 2014.



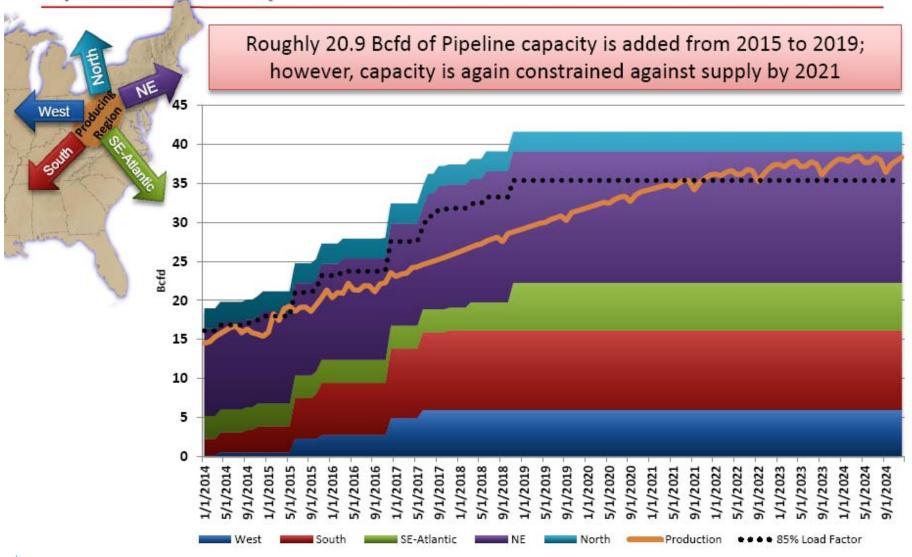


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Source: SNL cash prices. EIA Map

Pipe Capacity out of Producing Region

(Assumed in Model)



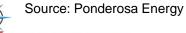


Note: Production based on ICF July, 2015 Forecast

Additional Takeaway Capacity to Provide Limited Basis Strength

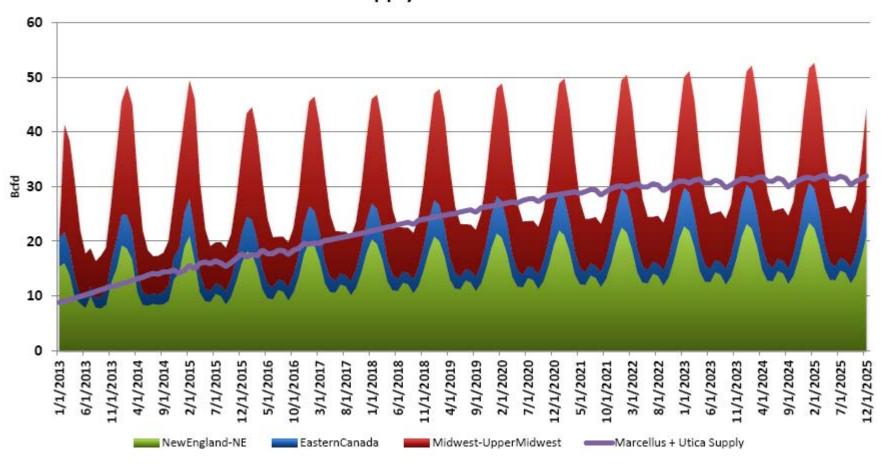
- ❖ Potential production growth in north PA higher than proposed takeaway capacity.
- * Basis to remain in negative territory although stronger than current levels.

Q/YEAR	Pipeline	Project Name	Capacity (Bcf/d)
4Q15	Transco	Leidy Southeast	0.525
4Q15	Nat Fuel	Northern Access 2015	0.140
3Q16	Constitution	Constitution Pipeline	0.650
4Q16	Nat Fuel/Empire	Northern Access 2016	0.497
3Q17	Transco	Atlantic Sunrise	1.700
3Q17	TGP	SW Louisiana Supply	0.600
4Q17	PennEast	PennEast Pipeline	1.000
4Q18	Transco	Diamond East Project	1.000
4Q18 TGP		Northeast Energy Direct (NED)	2.000
	8.312		



Northeast Supply vs. Regional Demand

Northeast Supply and Demand Balance



Source: ICF International, KM analysis



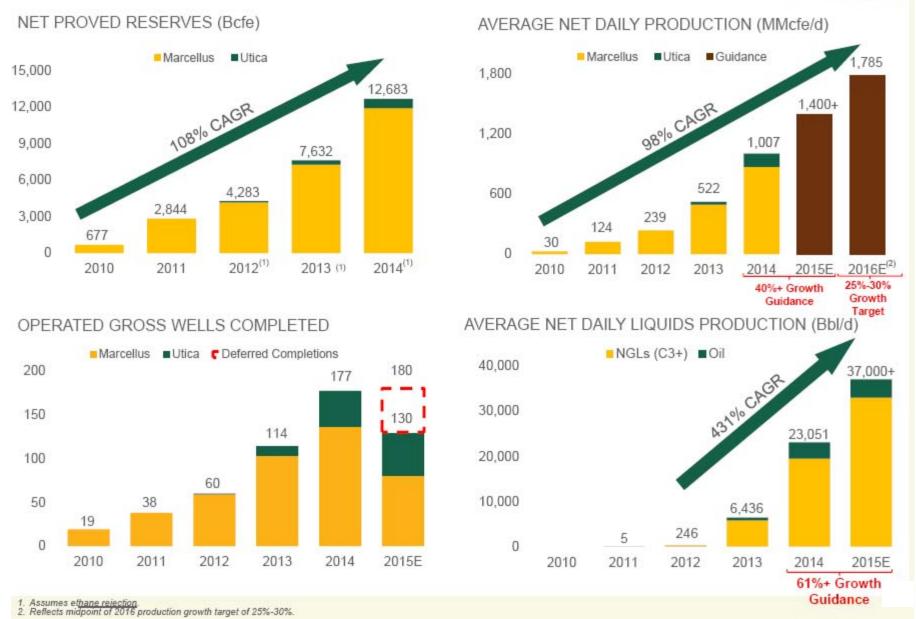


A Marcellus and Utica Case Study



GROWTH - STRONG TRACK RECORD





WELL ECONOMICS - LOW BREAK-EVEN PRICE ECONOMICS

Barnett Shale - Core

Fayetteville Shale

Marcellus Shale . SW

Utica Dry Gas

\$2.00 \$1.00 \$0.00

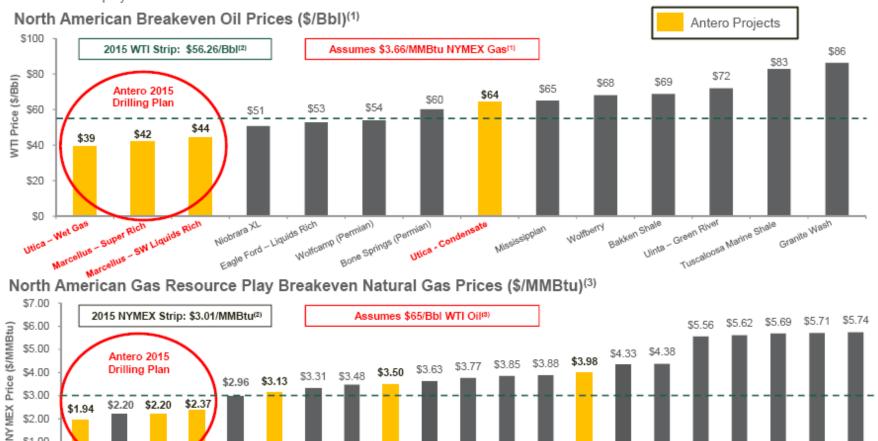
Eagle Ford - Liquids Rich

Marcellus - SW Liquids Rich

Marcellus - NE



 Marcellus and Utica undeveloped 3P rich-gas locations have the lowest breakeven prices for both oil and natural gas compared to other U.S. shale plays



Haynesville Shale - Core LATX Haynesville | Bossler Shale - NETX Mississippien Horizontal - West Granite Wash - Liquids Rich Horiz 1. Source: Credit Suisse report dated December 2014 - Break-even WTI oil price to generate 15% after-tax rate of return. Assumes NYMEX gas price of \$3.66/MMBtu for 2015-2019; \$4.23/MMBtu thereafter. 2. 2015 one year WTI crude oil strip price as of 12/31/2014; NYMEX one year natural gas strip price as of 12/31/2014.

Eagle Ford Shale - Dry Gas

Cotton Valley Horizontal

Barnett Shale - Liquids Rich

Piceance Basin Valley

Woodford Shale - Arkoma

^{3.} Source: Credit Suisse report dated December 2014 - Break-even NYMEX gas price to generate 15% after-tax rate of return. Assumes WTI oil price of \$64.74/Bbl for 2015-2019; \$70.50/Bbl thereafter; NGLs at 35% of WTI vs. Antero guidance of 30%-35% of WTI for 2015-2016 and 50% of WTI for 2017 and thereafter, driven by completion of Mariner East II project expected by year-end 2016.

REALIZATIONS - A LEADER IN REALIZATIONS & MARGINS Antero AMONG LARGE-CAP APPALACHIAN PEERS



3Q 2015 Price Realization & EBITDAX Margin vs F&D(4)(5)

EBITDAX

NVMEX

\$2.35

\$0.66

Peer 5

Antero continues to be a leader in its peer group in price realizations and EBITDAX unit margins

3Q 2015 Natural Gas Realizations (\$/Mcf)

Region	3Q 2015 % Sales	Average NYMEX Price	Average Differential ⁽²⁾	Average BTU Upgrade	Hedge Effect R	Average 3Q 2015 ealized Gas Price ⁽³⁾	Premium/ Discount
TCO	41%	\$2.77	\$(0.30)	\$0.22	\$0.14	\$2.83	\$0.06
Dom South/TETCO	32%	\$2.77	\$(1.63)	\$0.10	\$0.77	\$2.01	\$(0.76)
Gulf Coast ⁽¹⁾	7%	\$2.77	\$(0.27)	\$0.22	\$0.68	\$3.40	\$0.63
Chicago/Michigan	20%	\$2.77	\$0.20	\$0.18	\$0.04	\$3.19	\$0.42
Total Wtd. Avg.	100%	\$2.77	\$(0.62)	\$0.17	\$1.67	\$3.99	\$1.22

3Q 2015 Natural Gas Realizations(3)(4)



Gulf Coast differential includes contractual deduct to NYMEX-based sales.

G&A

-1-4-year Avg. All-in F&D

Includes firm sales.

^{3.} Includes natural gas hedges.

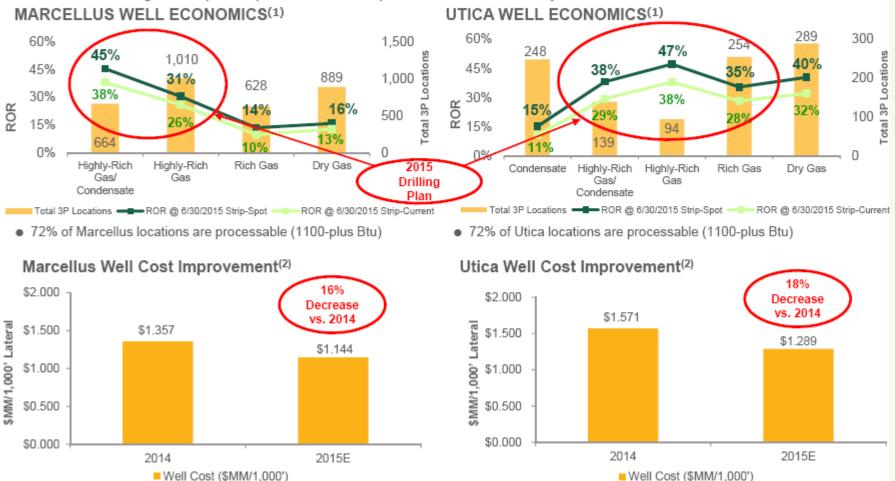
Source: Public data from 3Q 2015 10-Qs. Peers include Cabot Oil & Gas, CONSOL Energy, EQT Corp. and Southwestern.

Includes realized hedge gains and losses. Operating costs include lease operating expenses, production taxes, gathering, processing and firm transport costs and general and administrative costs. 4-year proved reserve average all-in F&D from 2011-2014. Calculation = (Development costs + exploration costs + leasehold costs) / Total reserves added (2014 ending reserves - 2011 beginning reserves + 4-year reserve sales - 4-year reserve purchases + 4-year accumulated production). AR price realization includes \$0.03 of midstream revenues; EBITDAX excludes AR's midstream EBITDA not attributable to AR's ownership.

WELL COST REDUCTIONS SUPPORT SUSTAINABLE BUSINESS MODEL



- Antero has reduced average well costs for a 9,000' lateral by 16% in the Marcellus and 18% in the Utica as compared to 2014 well costs, through a combination of service cost reductions and drilling and completion efficiencies
 - Well economics on some wells expected to improve further starting in early 2016 as the Company utilizes incremental market based contracts for drilling and completion operations which is expected to reduce well costs by another 10 to 12% over time

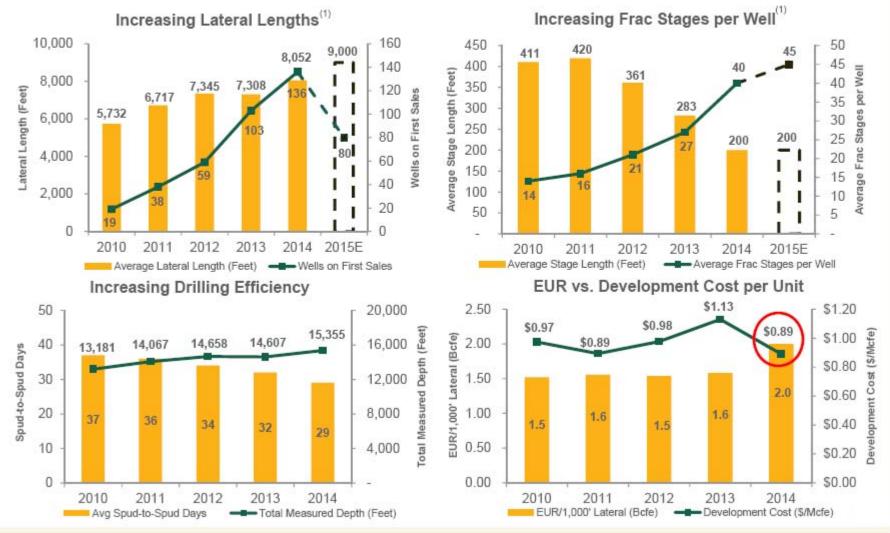


 ^{6/30/2015} pre-tax well economics based on a 9,000' lateral, 6/30/2015 natural gas and WTI strip pricing for 2015-2024, flat thereafter, NGLs at 32.5% of WTI for 2015-2016 and 50% of WTI thereafter, and applicable firm transportation and operating costs. Well cost estimates include \$1.2\$ million assumed for road, pad and production facilities. Current well costs include legacy contracts. Spot well costs are adjusted for current market drilling and completion rates resulting in a \$1.2\$ million cost saving vs. current well costs. Antero will begin to realize spot well costs as the company utilizes incremental completion crews for deferred completions beginning at year end 2015 and as existing drilling rig contracts begin to roll off during 2016.
 2015E well costs based on \$10.3\$ million for a 9,000' lateral Marcellus well and \$11.6\$ million for a 9,000' lateral Utica well.

MARCELLUS WELL PERFORMANCE IMPROVEMENTS



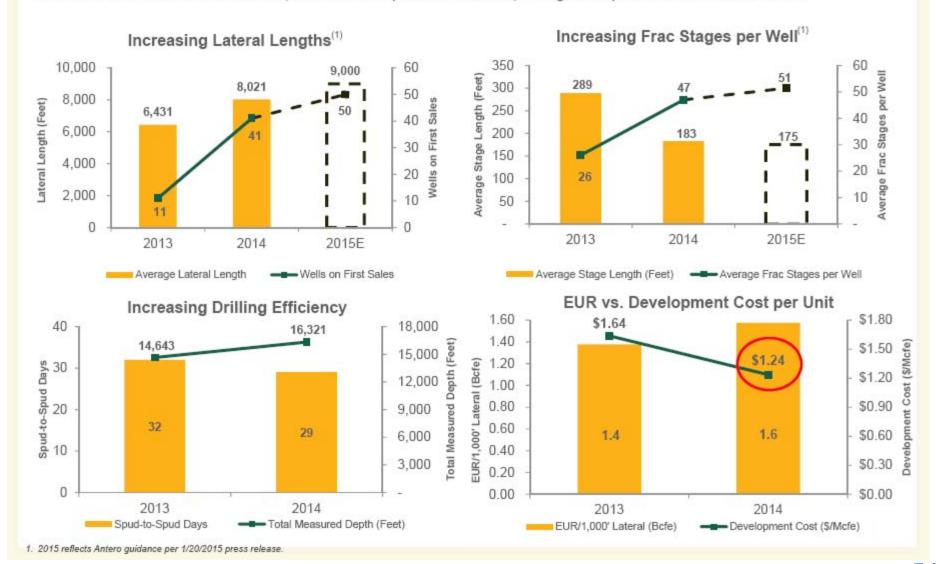
- . Increasing recoveries and efficiencies, through longer laterals, shorter stage lengths and faster drilling
- SSL completions drove a 21% decline in development costs in 2014 while lower service costs and efficiencies are driving further development cost reductions in 2015



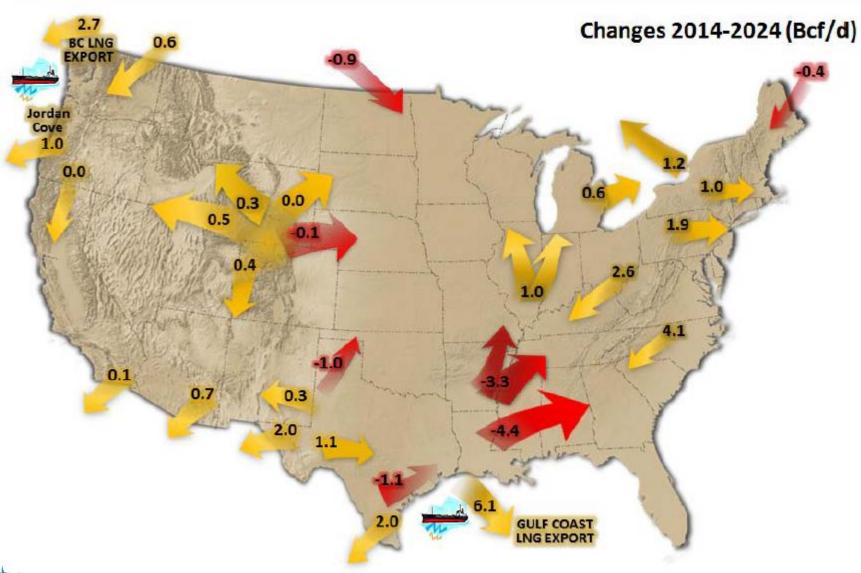
OHIO UTICA WELL PERFORMANCE IMPROVEMENTS



- . Increasing recoveries and efficiencies through longer laterals, shorter stage lengths and faster drilling
- Lower service costs and efficiencies, and focus on liquids-rich locations, driving development cost reductions in 2015

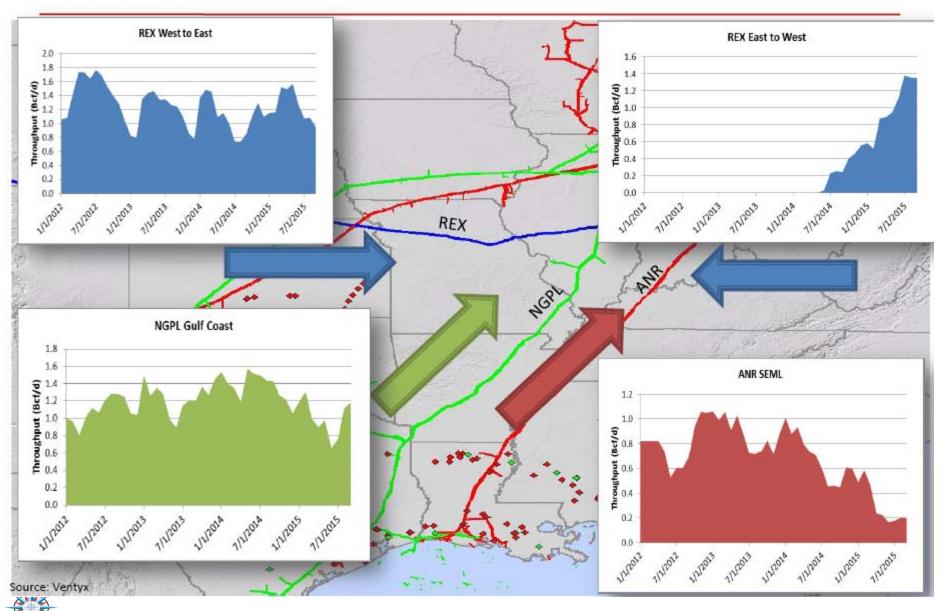


Flows Change





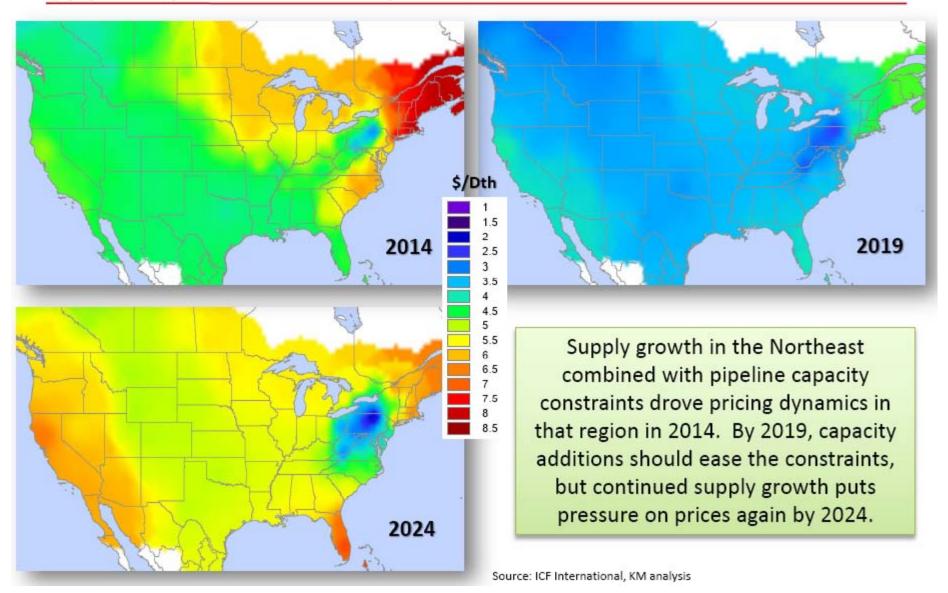
Southeast Feels Brunt of Pushback



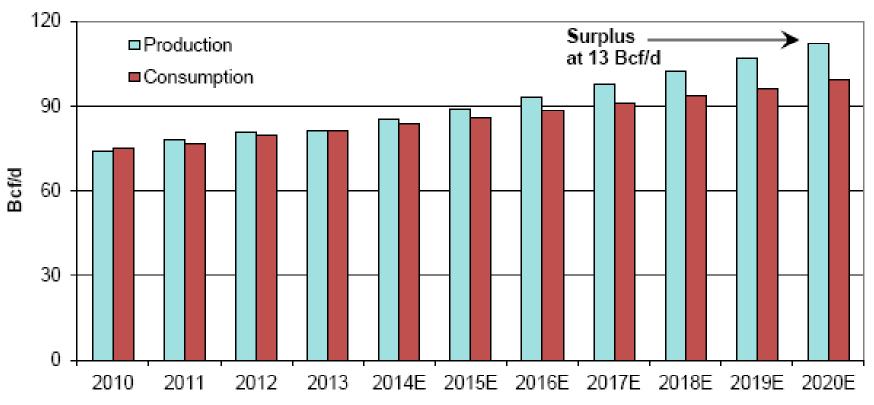


North American Price Expectations

Supply and Pipeline Constraint Impacts



U.S. and Canada: Natural Gas Production vs. Consumption



Source: BP Statistical Review, Raymond James research



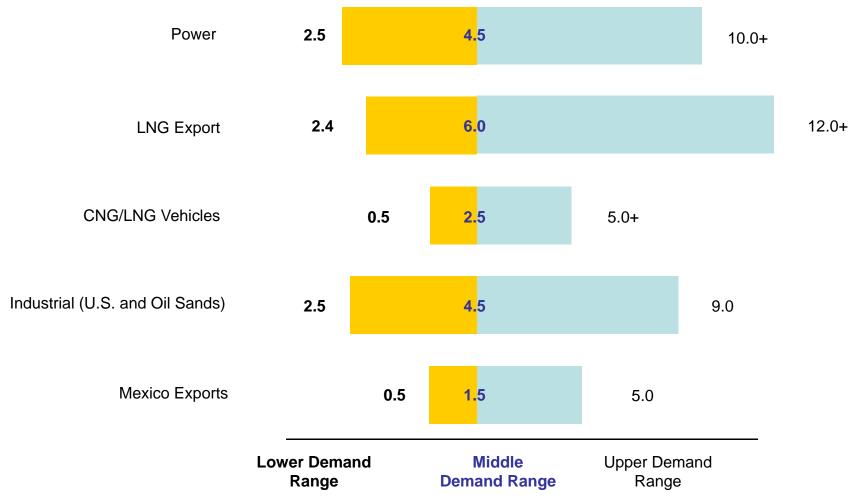
The Big Three Issues to Watch

3. U.S. LNG Exports



North American Natural Gas Demand Ranges by Selected Sector

Significant demand growth is possible in the LNG, transportation/HHP and power sectors through 2020 in Bcf per day.





Summary / Conclusions

- We believe 7-8BCF/d and up to 8.2BCF/d of US LNG is likely to be exported from the US Gulf
 Coast by 2020 given 5 LNG projects comprising 8.4BCF/d in total nameplate capacity are currently
 under construction. Spot US LNG volumes are also likely to find a home as the economics make
 sense for the exporter and importer.
- Why would a buyer take US LNG for ~\$7.50-\$9.00/MMBtu (depending on transport and US natural gas price) vs. \$6.00-\$7.00/MMBtu for spot LNG?
 - >90% of US LNG export capacity under construction is contracted on a take or pay basis with the purchaser typically paying a ~\$3/MMBtu liquefaction charge. So, the buyer would pay a \$3/MMBtu penalty for "cancelling their order" (ie pay \$3/MMBtu and receive nothing in return).
 - Diversity of supply is important to both Asian and European buyers as Asian buyers seek an alternative to
 volatile crude linked prices and many European nations look to diversify away from Russian as a main or
 sometimes essentially sole supplier
 - Off-takers for US LNG projects are high quality, investment grade companies (e.g. BG Group, KOGAS, Tokyo Gas, Chubu Electric, Total, Centrica) and are unlikely to balk on their contracts.
- The **US** is the lowest incremental source of supply today for large scale LNG facilities with the projected ability to build LNG trains for ~\$500-\$800/tonne vs. global competitors at \$1,000-\$2,500/tonne).
- Will any spot volumes flow from the US at current prices? Yes, Cheniere has signed up two spot price based LNG contracts since oil prices fell from \$100 to \$40-\$50/bbl. Why? Customers desire that diversity of supply, variable costs of US LNG supply are below spot LNG prices in certain stances.

US LNG Export Projects Under Construction

US LNG Projects Under Construction							
<u>Projects</u>	Uncontracted Capacity (bcf/d)	Contracted Capacity (bcf/d)	Nameplate Capacity (bcf/d)	Percent Contracted	Online Date		
Sabine Pass T1-4	0.3	2.1	2.4	89%	Feb-16 – Sept 17		
Cameron LNG T1-3	0.0	1.7	1.7	100%	Early/Mid/Late -18		
Freeport LNG T1-3	0.1	1.7	1.8	97%	Sept-18 – Aug-19		
Cove Point T1	0.1	0.7	0.8	92%	Dec-17		
Corpus Christi T1-2	0.2	1.0	1.2	86%	Jun-19, Apr-20		
Sabine Pass T5	0.1	0.5	0.6	83%	19-Jan		
Total	0.7	7.8	8.4	92%	NA		

- Nameplate US export capacity to total 8.4 bcf/d by YE 2020 with just over 8bcf/d exportable 2020.
- >90% or 7.8bcf/d of the capacity is contracted.
 - What does this mean? The off-takers pay ~\$3/MMBtu for any contracted LNG volumes they
 defer/cancel. Buyers could then buy LNG on the spot market for ~\$7.00/MMBtu or all in cost of
 ~\$10.00/MMBtu (including the cancellation fee).
 - All in US LNG landed in Asia likely runs \$7.50-\$9.50 depending on US gas price and transports costs.
- There are 5 major US LNG export projects under construction (assumes Sabine Pass is one project.
- There are another >4bcf/d of LNG export projects that are ~fully contracted, which we would consider close to FID (e.g. Lake Charles, Golden Pass).

LNG Export Economics...and its effects

- US LNG to Asia: \$2.50 Henry Hub + \$3 liquefaction charge + \$2.25 shipping = \$7.75/MMBtu
- US LNG to Europe: \$2.50 + \$3 liquefaction charge + \$1 shipping = \$6.50/MMBtu

- The liquefaction charge is how Cheniere earns a return on capital for the contracted portions of its facilities, but the actual liquefaction cost is much cheaper than \$3/MMBtu. We estimate the actual cost to liquefy the gas is ~\$0.50.
- Thus, at today's pricing and transport costs, a facility owner could ship US
 gas o Europe for a variable cost of ~\$4/MMBtu, sell it for ~\$6/MMBtu and net
 \$2/MMBtu in gross profit.



World LNG Estimated October 2014 Landed Prices



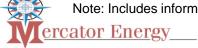


World LNG Estimated October 2015 Landed Prices (\$U.S./MMBtu)



Source: Waterborne Energy, Inc. Data in \$US/MMBtu, updated October 2015

Note: Includes information and Data supplied by IHS Global Inc. and its affiliates ("IHS")



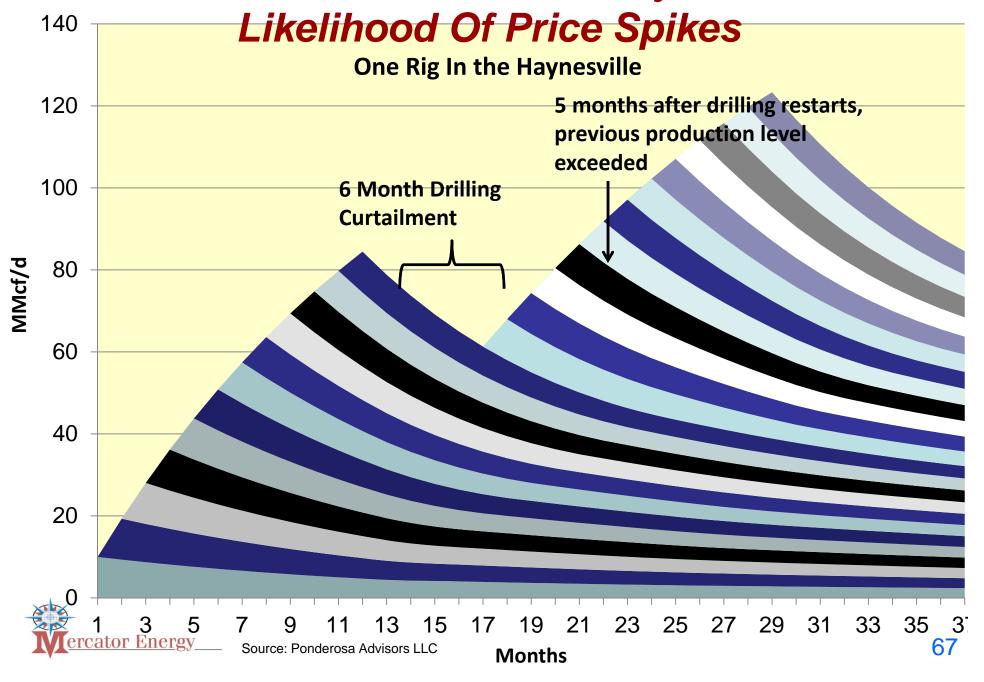
It's a buyers market

"The 7-8 BCF of U.S. LNG exports that is expected by 2020 is equal to 20% of the total world LNG import market of 32.1 BCF."





The "Ferrari" Affect Substantially Reduces The



Conclusions



Citations for Report

All of the information utilized for this report is a compilation of information pulled from the following data sources:

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Bentek Energy, Jack Weixel

Ponderosa Advisors LLC

Office of Energy Projects

Bloomberg

U.S. Department of Energy

Raymond James and Associates, Inc.

Wlkipedia

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Platts Gas Daily Report, A McGraw Hill Publication

Platts Inside FERC Gas Market Report, A McGraw Hill Publication

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LNG World News

George Wayne

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Waterborne Energy, Inc.

King & Spalding

Midwest Energy Logistics, LLC

National Energy Board

NERA Economic Consulting

LNG Business Review

Antero Resources

Tea Party Command Center

Tudor Pickering Holt & Co.

Kinder Morgan

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